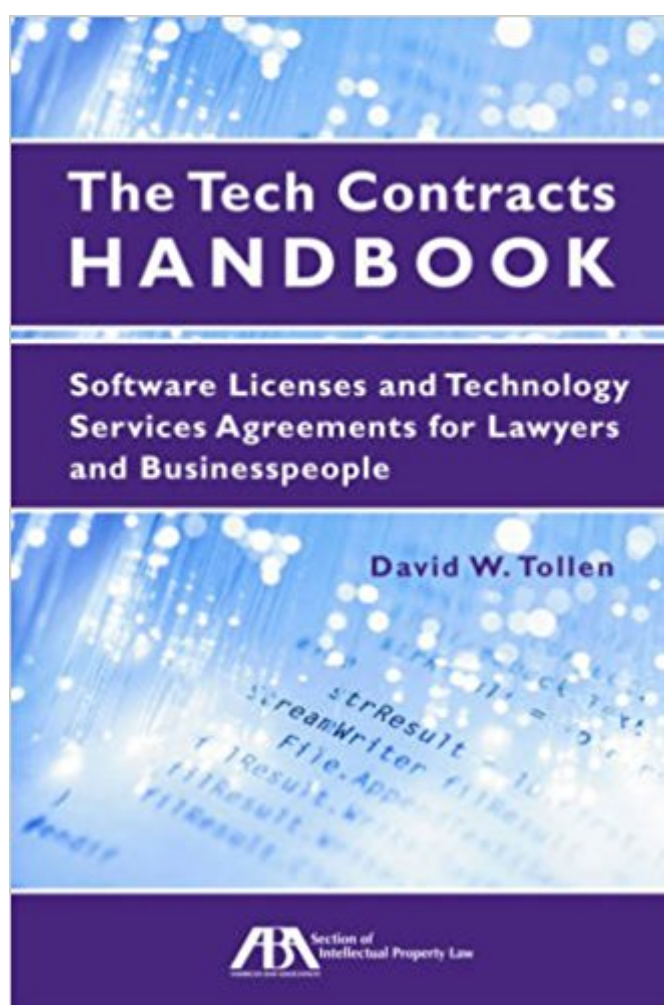


The book was found

The Tech Contracts Handbook: Software Licenses And Technology Services Agreements For Lawyers And Businesspeople



Synopsis

This is a practical and accessible reference book and training manual on IT contracts. It's a clause-by-clause "how to" guide on software licenses and technology services agreements, covering the issues at stake and offering negotiation tips and sample contract language. This handbook is for both lawyers and businesspeople, including contract managers, procurement officers, corporate counsel, salespeople, and anyone else responsible for getting IT deals done. Perhaps most important, this book uses simple English, like a good contract. Topics covered include:

- Software as a service (SaaS) and cloud computing agreements
- Warranties
- Indemnities
- Open source software
- Service level agreements
- Nondisclosure agreements
- Limitations of liability
- Internet and e-commerce contracts
- Software escrow
- Data security
- Copyright licensing
- And much more

Book Information

Paperback: 250 pages

Publisher: American Bar Association (May 16, 2011)

Language: English

ISBN-10: 1604429828

ISBN-13: 978-1604429824

Product Dimensions: 6.2 x 0.5 x 9.1 inches

Shipping Weight: 12 ounces

Average Customer Review: 4.5 out of 5 stars 23 customer reviews

Best Sellers Rank: #892,939 in Books (See Top 100 in Books) #75 in [Books > Law > Intellectual Property > Patent, Trademark & Copyright > Copyright](#) #110 in [Books > Computers & Technology > History & Culture > Computer & Internet Law](#) #169 in [Books > Law > Legal Theory & Systems > Science & Technology](#)

Customer Reviews

"... an invaluable deskbook resource for both businesspeople and lawyers responsible for software and technology licenses." -- Ian Ballon, author of *E-Commerce and Internet Law*, Executive Director of the Stanford Center for E-Commerce

The Handbook is well-written and the information provided is useful. However, for a price-tag of \$50

I was expecting a more in-depth treatment and analysis of the gamut of technology agreements. Most of the provisions discussed aren't discussed for more than a couple paragraphs, certainly enough to acquaint a layperson with the general idea of a particular provision, but - to me - not nearly enough to serve as a negotiating resource of any real measure. Many of the descriptions provide a level of analysis that any transactional lawyer would him or herself be able to figure out from a cold reading of the discussed provision. Again, David does write well, and I would love to see him offer a more in-the-weeds analysis of some sample contracts.

Very good resource for a basic guide on tech contracts. Sample clauses are very helpful and great guide for young attorneys

I like the content but it's poorly laid out in my opinion. The author is very knowledgeable and I often consult his website. That being said, I also purchased the SaaS book by Stephen Guth. That one is laid out better in my opinion -- more user friendly.

This book is probably the one book that balances the legalese without compromising on the ability to let the readers understand.

I'm an attorney that knows contracts and was looking to learn about software contracts. This book is a great primer with generous examples and credible explanations. I think it's useful for non-attorneys, but who am I to say?

A very valuable resource. Worth every penny. Accessible and practical. I recommend it regularly both for private practice and in-house attorneys.

Complete, concise, and informative. What else can you ask for in a technical reference? This tome is a must-have for anyone who's responsible for formulating technical contracts and licensing agreements. Easy to read; very well presented. It has my enthusiastic endorsement.

Great reference

[Download to continue reading...](#)

The Tech Contracts Handbook: Software Licenses and Technology Services Agreements for Lawyers and Businesspeople The Tech Contracts Handbook: Cloud Computing Agreements,

Software Licenses, and Other IT Contracts for Lawyers and Businesspeople Software Agreements Line by Line, 2nd ed.: A Detailed Look at Software Agreements and How to Draft Them to Meet Your Needs FINTECH: Simple and Easy Guide to Financial Technology(Fin Tech, Fintech Bitcoin, financial technology fintech, Fintech Innovation, Fintech Gold, Financial services technology, equity crowdfunding) Selling Outsourcing Services: How To Collaborate for Success When Negotiating Application, Infrastructure, and Business Process Outsourcing Services Agreements Software Engineering: The Current Practice (Chapman & Hall/CRC Innovations in Software Engineering and Software Development Series) The Four Agreements Companion Book: Using the Four Agreements to Master the Dream of Your Life (Toltec Wisdom) Fintech: Simple and Easy Guide to Financial Technology(Fin Tech, Fintech Bitcoin, financial technology fintech, Fintech Innovation, Fintech Gold, ... technology, equity crowdfunding) (Volume 1) High Tech Start Up, Revised and Updated: The Complete Handbook For Creating Successful New High Tech Companies Law School Handbook Contracts: UCC / Common Law definitions and outlines A Law School e-book: Authors of 6 Published Bar Exam Essays!!!!!! Contracts law A - Z Don't Hire a Software Developer Until You Read this Book: The handbook for tech startups & entrepreneurs (from idea, to build, to product launch and everything in between.) Payments Tech: A data-driven look at private company financing and exit activity in the payments tech industry Make: Like The Pioneers: A Day in the Life with Sustainable, Low-Tech/No-Tech Solutions Blockchain: The History, Mechanics, Technical Implementation And Powerful Uses of Blockchain Technology (blockchain guide, smart contracts, financial technology, blockchain programming) Appropriations Law for Contracts and Grants Questions and Answers (Federal Contracts and Grants Book 1) Casenote Legal Briefs: Contracts: Keyed to Crandall and Whaley's Cases, Problems, and Materials on Contracts, 5th Ed. Winning Government Contracts: How Your Small Business Can Find and Secure Federal Government Contracts up to \$100,000 Essential Guide to Real Estate Contracts (Complete Book of Real Estate Contracts) Drafting Contracts: How and Why Lawyers Do What They Do Drafting Contracts: How & Why Lawyers Do What They Do , Second Edition (Aspen Coursebook)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)